# Lecture 5: <br> Instrumental Variables, 1 of 2 

October 4, 2023

## Course Administration

1. Hopefully you've turned in PS 2
2. PS 3 posted, due October 25
3. If you still need approval for your replication paper, or need to choose a new one, do it ASAP
4. Lectures tab cleaned up
5. Nov. 1: quantitative progress report due
6. Let's divide next week's articles
7. Please come see me about your replication paper
8. Any other issues?

## Plan for Today

1. IV Overview
2. A\&K: Oldie but Goodie

## IV Background

1. Origins and motivation of IV
2. More general formulation
3. IV as directed acyclical graph
4. Regression framework: Wald estimate and 2SLS
5. Testing assumptions underlying IV

IV Origins

## IV Origin Story



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- We want to know the impact of price on quantity demanded, or

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- But we only observe equilibrium where $S=D$


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- When might this not be the case?
- suppose a study shows that chocolate is good for your health
- $P$ increases and $Q$ increases - does increase in $P$ cause increase in $Q$ ? no!
- an omitted variable - new info - causes both $P$ and $Q^{D}$ to increase


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- price of labor in US is no good why?

We need something that generates variation in $P$ unrelated to outcome $Q_{D}$

IV: More General Problem

## General Formulation of Basic Problem

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- Problem: We don't observe $A$
- Are we stuck?


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- instrument for A and K is quarter of birth
- instrument for Angrist et al is lottery winning

IV: Regression Framework

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Three key equations

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Instead of full variation in $X$, use variation in $X$ that comes from $Z$

## Conditions for an instrument, $Z$

1. Instrument must be correlated with endogenous variable:

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## Think About Limiting Cases

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- what if $\hat{\gamma}=1$ ?


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- what if $\hat{\gamma}=1$ ? Just use $Z$ directly - and your instrument may be crap
- Note that $\hat{\lambda}=\hat{\beta} \hat{\gamma}$
- this means that

$$
\hat{\beta}=\frac{\hat{\lambda}}{\hat{\gamma}}=\frac{\operatorname{cov}(Y, Z) / \operatorname{var}(Z)}{\operatorname{cov}(X, Z) / \operatorname{var}(Z)}=\frac{\operatorname{cov}(Y, Z)}{\operatorname{cov}(X, Z)}
$$

- in words, how much of the change in $Y$ due to $Z$ is explained by the change in $X$ due to $Z$


## Simplifying with a Binary Instrument

- Let's think of $Z$ as being binary: won lottery or not
- Write the Wald Estimate as

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- In words? mean difference in test scores for students who won KIPP lottery and those who didn't divided by mean difference in KIPP attendance between those who won KIPP lottery and those who didn't
- if the instrument has no effect the denominator goes to zero (!!)
- you can do this with means or a regression


## Implementing More General IV

- first stage: $X=\gamma Z+\delta, \rightarrow \hat{X}$
- second stage: $Y=\beta \hat{X}+\nu=\beta(\hat{\gamma} Z)+\nu$
- note that you can do this in two steps - that's why it's called two-stage


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Note that $\beta_{I V}$ is biased in finite samples, but consistent - $\beta_{O L S}$ is both unbiased and consistent

IV: Testing Underlying Assumptions

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2. relationship betwen $Z$ and $Y$ where $Z$ should not impact treatment

## Testing Assumptions Underlying IV

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2. relationship betwen $Z$ and $Y$ where $Z$ should not impact treatment

- Section III in A and K is an attempt to do these things
- Any credible IV paper should some argument along these lines

Angrist and Kreuger

## Second Half of Lecture 5

1. Why do we read this old paper?
2. Causal question and endogeneity concerns
3. Data
4. Instruments and validity
5. Results
6. Reflection, many years on

## 1. Why do we read this old paper?

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- Enormously influential in use of instruments and random variation more broadly
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- Not quite right, so there's room to think

2. Causal question and endogeneity

## What is this paper about?

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- Specific:

How does the impact of additional year of schooling, driven by birth quarter, impact wages?

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- General: What is the impact of education on earnings?
- Specific:

How does the impact of additional year of schooling,

Identification issues

- why don't we just estimate driven by birth quarter, impact wages?

$$
\text { income }_{i}=\beta_{0}+\beta_{1} \text { schooling }_{i}+\beta_{2} X_{i}+\epsilon_{i}
$$

?

## 3. Data

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- 1960, 1970 and 19805 percent samples from Census
- Cross-section or panel? cross-section
- What's the unit of observation? person (not in a year)


## 3. Instruments

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- what's the story about how this works?
- the story is that this works through compulsory schooling laws + different age of starting school, aka quarter of birth
- See Eq. 1, p. 997: quarter*year (10 years), so 40 instruments
- or 50 states * 4 quarters +10 years * 4 quarters $=240$ instruments


## Showing the Easy IV Condition: $\operatorname{corr}(X, Z) \neq 0$

IV condition No. 1: $\operatorname{corr}(X, Z) \neq 0$. What evidence do they offer?

- First, the story linking quarter of birth to compulsory schooling laws


## Showing the Easy IV Condition: $\operatorname{corr}(X, Z) \neq 0$

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- First, the story linking quarter of birth to compulsory schooling laws
- Figures 1-3, first part of Table 1, and Figure 4 (which is Figures 1 to 3 in differences)
- and we have to believe that the diff-in-diff with compulsory schooling laws is not endogenous
- note that Section 1 is mostly dedicated to this


## Figure 1: Quarter of Birth and Education



Data from 1980 Census, ages 50 (left) to 40 (right)

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- Table 1: effect doesn't work through higher ed, suggesting compulsory schooling
- Table 2: laws are important, and they used to be more compelling
- what's the hypothesis they are trying to test here?
- QOB matters for attendance at age 16 when school leaving age is 16 , but not when school leaving age is 17 or 18 - suggesting that the law is the mechanism

TABLE I
The Effect of Quarter of Birth on Various Educational Outcome Variables

| Outcome variable | Birth cohort | Mean | Quarter-of-birth effect ${ }^{\text {a }}$ |  |  | $F$-test ${ }^{b}$ <br> [ $P$-value] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | I | II | III |  |
| Total years of education | 1930-1939 | 12.79 | $\begin{gathered} -0.124 \\ (0.017) \end{gathered}$ | $\begin{gathered} -0.086 \\ (0.017) \end{gathered}$ | $\begin{gathered} -0.015 \\ (0.016) \end{gathered}$ | $\begin{aligned} & 24.9 \\ & {[0.0001]} \end{aligned}$ |
|  | 1940-1949 | 13.56 | $\begin{gathered} -0.085 \\ (0.012) \end{gathered}$ | $\begin{gathered} -0.035 \\ (0.012) \end{gathered}$ | $\begin{gathered} -0.017 \\ (0.011) \end{gathered}$ | $\begin{aligned} & 18.6 \\ & {[0.0001]} \end{aligned}$ |
| High school graduate | 1930-1939 | 0.77 | $\begin{gathered} -0.019 \\ (0.002) \end{gathered}$ | $\begin{gathered} -0.020 \\ (0.002) \end{gathered}$ | $\begin{gathered} -0.004 \\ (0.002) \end{gathered}$ | $\begin{aligned} & 46.4 \\ & {[0.0001]} \end{aligned}$ |
|  | 1940-1949 | 0.86 | $\begin{array}{r} -0.015 \\ (0.001) \end{array}$ | $\begin{gathered} -0.012 \\ (0.001) \end{gathered}$ | $\begin{gathered} -0.002 \\ (0.001) \end{gathered}$ | $\begin{aligned} & 54.4 \\ & {[0.0001]} \end{aligned}$ |
| Years of educ. for high school graduates | 1930-1939 | 13.99 | $\begin{gathered} -0.004 \\ (0.014) \end{gathered}$ | $\begin{gathered} 0.051 \\ (0.014) \end{gathered}$ | $\begin{gathered} 0.012 \\ (0.014) \end{gathered}$ | $\begin{aligned} & 5.9 \\ & {[0.0006]} \end{aligned}$ |
|  | 1940-1949 | 14.28 | $\begin{gathered} 0.005 \\ (0.011) \end{gathered}$ | $\begin{gathered} 0.043 \\ (0.011) \end{gathered}$ | $\begin{gathered} -0.003 \\ (0.010) \end{gathered}$ | $\begin{aligned} & 7.8 \\ & {[0.0017]} \end{aligned}$ |
| College graduate | 1930-1939 | 0.24 | $\begin{gathered} -0.005 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.003 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.002 \\ (0.002) \end{gathered}$ | $\begin{aligned} & 5.0 \\ & {[0.0021]} \end{aligned}$ |
|  | 1940-1949 | 0.30 | $\begin{gathered} -0.003 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.004 \\ (0.002) \end{gathered}$ | $\begin{gathered} 0.000 \\ (0.002) \end{gathered}$ | $\begin{aligned} & 5.0 \\ & {[0.0018]} \end{aligned}$ |
| Completed master's degree | 1930-1939 | 0.09 | $\begin{gathered} -0.001 \\ (0.001) \end{gathered}$ | $\begin{gathered} 0.002 \\ (0.001) \end{gathered}$ | $\begin{gathered} -0.001 \\ (0.001) \end{gathered}$ | $\begin{aligned} & 1.7 \\ & {[0.1599]} \end{aligned}$ |
|  | 1940-1949 | 0.11 | $\begin{gathered} 0.000 \\ (0.001) \end{gathered}$ | $\begin{gathered} 0.004 \\ (0.001) \end{gathered}$ | $\begin{gathered} 0.001 \\ (0.001) \end{gathered}$ | $\begin{aligned} & 3.9 \\ & {[0.0091]} \end{aligned}$ |
| Completed doctoral degree | 1930-1939 | 0.03 | $\begin{gathered} 0.002 \\ (0.001) \end{gathered}$ | $\begin{gathered} 0.003 \\ (0.001) \end{gathered}$ | $\begin{gathered} 0.000 \\ (0.001) \end{gathered}$ | $\begin{aligned} & 2.9 \\ & {[0.0332]} \end{aligned}$ |
|  | 1940-1949 | 0.04 | $\begin{gathered} -0.002 \\ (0.001) \end{gathered}$ | $\begin{gathered} 0.001 \\ (0.001) \end{gathered}$ | $\begin{gathered} -0.001 \\ (0.001) \end{gathered}$ | $\begin{aligned} & 4.3 \\ & {[0.0050]} \end{aligned}$ |

## Showing the Hard IV Condition: $\operatorname{corr}(Z, \epsilon)=0$

IV condition No. 2: $\operatorname{corr}(Z, \epsilon)=0$. What evidence do they offer?

- Table 1: effect doesn't work through higher ed, suggesting compulsory schooling
- Table 2: laws are important, and they used to be more compelling
- what's the hypothesis they are trying to test here? and method?

TABLE II
Percentage of Age Group Enrolled in School by Birthday and Legal

| Date of birth | Type of state law ${ }^{\text {b }}$ |  | Column$(1)-(2)$ |
| :---: | :---: | :---: | :---: |
|  | School-leaving age: 16 <br> (1) | School-leaving age: 17 or 18 (2) |  |
|  | Percent enrolled April 1, 1960 |  |  |
| 1. Jan 1-Mar 31, 1944 (age 16) | $\begin{aligned} & 87.6 \\ & (0.6) \end{aligned}$ | $\begin{aligned} & 91.0 \\ & (0.9) \end{aligned}$ | $\begin{gathered} -3.4 \\ (1.1) \end{gathered}$ |
| 2. Apr 1-Dec 31, 1944 (age 15) | $\begin{gathered} 92.1 \\ (0.3) \end{gathered}$ | $\begin{aligned} & 91.6 \\ & (0.5) \end{aligned}$ | $\begin{gathered} 0.5 \\ (0.6) \end{gathered}$ |
| 3. Within-state diff. (row 1 - row 2 ) | $\begin{gathered} -4.5 \\ (0.7) \end{gathered}$ | $\begin{gathered} -0.6 \\ (1.0) \end{gathered}$ | $\begin{gathered} -4.0 \\ (1.2) \end{gathered}$ |

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- QOB matters for attendance at age 16 when school leaving age is 16 , but not when school leaving age is

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## Showing the Hard IV Condition: $\operatorname{corr}(Z, \epsilon)=0$

IV condition No. 2: $\operatorname{corr}(Z, \epsilon)=0$ What evidence do they offer?

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- suggest that argument that students that start older do better only works against their finding
- argue that there is no relationship between socio-economic status and quarter of birth
- say that they look for season of birth effects on earnings for college graduates, and find nothing


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- say that they look for season of birth effects on earnings for college graduates, and find nothing
- What if people who are born in the first quarter are more likely to be mentally ill? should this challenge their estimation strategy?
- no, if the effect works through education
- yes, if it is a separate effect


## 4. Results

## Interpreting the Results: Wald Estimate

OLS estimate:

$$
\hat{\beta}_{O L S}=\frac{\Delta Y}{\Delta X}
$$

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TABLE III
Panel A: Wald Estimates for 1970 Census-Men Born 1920-1929a

|  | $(1)$ <br> Born in <br> 1st quarter <br> of year | $(2)$ <br> Born in 2nd, <br> 3rd, or 4th <br> quarter of year | $(3)$ <br> Difference <br> (std. error) <br> $(1)-(2)$ |
| :--- | :---: | :---: | :---: |
| $\ln$ (wkly. wage) | 5.1484 | 5.1574 | -0.00898 |
| Education |  |  | $(0.00301)$ |
|  | 11.3996 | 11.5252 | -0.1256 |
| Wald est. of return to education |  |  | $(0.0155)$ |
|  |  |  | 0.0715 |
| OLS return to education ${ }^{\text {b }}$ |  |  | $(0.0219)$ |
|  |  |  | 0.0801 |
|  |  |  | $(0.0004)$ |

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|  |  |  | $(0.0004)$ |

Does this look like an estimation method we already studied?

## Visual Wald Estimate

Divide changes due to QOB in Figure 5 by changes due to QOB in Figure 1


Denominator: $\Delta X$ due to $\Delta Z$


## Interpreting the Results: OLS and IV

TABLE IV
OLS and TSLS Estimates of the Return to Education for Men Born 1920-1929: 1970 Census ${ }^{a}$

- Interpret OLS coefficient
- Interpret IV coefficient

| Independent variable | $\begin{aligned} & \text { (1) } \\ & \text { OLS } \end{aligned}$ | $\begin{gathered} (2) \\ \text { TSLS } \end{gathered}$ | $\begin{gathered} (3) \\ \text { OLS } \end{gathered}$ | $\begin{gathered} \text { (4) } \\ \text { TSLS } \end{gathered}$ | (5) OLS | $\begin{gathered} (6) \\ \text { TSLS } \end{gathered}$ | $\begin{aligned} & \text { (7) } \\ & \text { OLS } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Years of education | $\begin{gathered} 0.0802 \\ (0.0004) \end{gathered}$ | $\begin{gathered} 0.0769 \\ (0.0150) \end{gathered}$ | $\begin{gathered} 0.0802 \\ (0.0004) \end{gathered}$ | $\begin{gathered} 0.1310 \\ (0.0334) \end{gathered}$ | $\begin{gathered} 0.0701 \\ (0.0004) \end{gathered}$ | $\begin{gathered} 0.0669 \\ (0.0151) \end{gathered}$ | $\begin{gathered} 0.0701 \\ (0.0004) \end{gathered}$ |
| Race ( 1 = black) | - | - | - | - | $\begin{gathered} 0.2980 \\ (0.0043) \end{gathered}$ | $\begin{gathered} -0.3055 \\ (0.0353) \end{gathered}$ | $\begin{gathered} -0.2980 \\ (0.0043) \end{gathered}$ |
| SMSA (1 = center city) | - | - | - | - | $\begin{gathered} 0.1343 \\ (0.0026) \end{gathered}$ | $\begin{gathered} 0.1362 \\ (0.0092) \end{gathered}$ | $\begin{gathered} 0.1343 \\ (0.0026) \end{gathered}$ |
| Married ( 1 = married) | - | - | - | - | $\begin{gathered} 0.2928 \\ (0.0037) \end{gathered}$ | $\begin{gathered} 0.2941 \\ (0.0072) \end{gathered}$ | $\begin{gathered} 0.2928 \\ (0.0037) \end{gathered}$ |
| 9 Year-of-birth dummies | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| 8 Region of residence dummies | No | No | No | No | Yes | Yes | Yes |
| Age | - | - | $\begin{gathered} 0.1446 \\ (0.0676) \end{gathered}$ | $\begin{gathered} 0.1409 \\ (0.0704) \end{gathered}$ | - | - | $\begin{gathered} 0.1162 \\ (0.0652) \end{gathered}$ |
| Age-squared | - | - | $\begin{gathered} -0.0015 \\ (0.0007) \end{gathered}$ | $\begin{gathered} -0.0014 \\ (0.0008) \end{gathered}$ | - | - | $\begin{gathered} -0.0013 \\ (0.0007) \end{gathered}$ |
| $\chi^{2}$ [dof] | - | 36.0 [29] | - | 25.6 [27] | - | 34.2 [29] | - |

## 5. $A$ and $K, 30$ Years On

## A and K, 30 Years On

- Compulsory schooling part still has traction
- Quarter of birth part not as much
- Subject to a scathing critique (BBJ, 1995), but method much copied
- quarter of birth impacts school performance
- health differences by quarter of birth
- regional patterns in quarter of birth
- Next class: we'll discuss problems of using many and weak instruments


## Next Lecture

- Read
- the instrument paper to which you're assigned
- trade if you'd like
- skim the intro of the other
- Summary due next week if you're on the list

